Protest, Neo-Liberalism or Anti-Immigrant Sentiment: What Motivates the Voters of the Extreme Right in Western Europe?

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Abstract: Over the last three decades, the parties of the "Extreme", "Radical" or "Populist" Right have become a political staple in Western Europe. However, comparative evidence on the motives of their voters is relatively scarce. This article assesses the empirical effects of the most prominent alleged motivational factors –"pure" (i.e. performance related) protest, anti-immigrant sentiment, and neo-liberal economic preferences – on the extreme right vote while controlling for a whole host of background variables. While protest and neo-liberalism have no statistically significant impact whatsoever, immigrant sentiment plays a crucial role in all countries but Italy. Its effect is moderated, however, by general ideological preferences and party

identification. Consequentially, comparative electoral research should focus on the circumstances under which immigration is politicised. **Keywords: Extreme Right, voting behaviour, Western Europe, immigration**

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1 The Research Problem: What Motivates the Voters of the Extreme Right?

The so-called "third wave" of post-war right-wing extremism (Beyme 1988) in Western Europe caught comparative political science by surprise. After the Second World War, the Extreme Right in Western Europe had been associated with the atrocities of the Nazis and their puppet regimes (Rydgren 2005) and was therefore politically isolated and insignificant in most countries of the region. But from the early 1980s on, parties that were dubbed as "Extremist", "Radical", "Populist" or "New" Right or any combination thereof¹ and had been located at the margins of the political systems suddenly proved highly successful at the polls in countries such as Austria, Belgium, Denmark, France, Italy, Norway, and Sweden.

¹Endless debates not withstanding, there is still no agreement as to what is the most appropriate terminology. In practice, however, this has not hampered scientific progress. As Mudde (1996: 233) observes, "we know *who* they are, even though we do not know exactly *what* they are". In the remainder of this paper, I shall use "Extreme Right" as a shorthand for the Austrian Freedom Party, the Flemish Vlaams Blok/Vlaams Belang, the French-speaking Belgian Front National, the Danish People's Party and the Danish Progress Party, the French Front National and the Mouvement National Républicain (MNR), the Italian Alleanza Nazionale, Lega Nord and Movimento Sociale-Fiamma Tricolore, the Dutch Lijst Pim Fortuyn (LPF), and the Norwegian Progress Party, simply because it is the most common label for these parties.

The diversity of these parties looked somewhat bewildering. Some had rather obvious connections with the old inter-war right while others qualified as "modern" (Ignazi 2002). Two of them pursued a separatist agenda (the Vlaams Blok and the Lega Nord) whereas the majority was firmly committed to national unity, and some of them had been founded as early as in the 1940s (the Italian MSI) whereas others (most notably New Democracy in Sweden) were only formed shortly before their first electoral successes.

But problems of terminology and idiosyncratic features notwithstanding, it soon became clear that these parties had some important commonalities and should be grouped into a single party family (Mudde 1996). While the members of this family may lack a common party label, and while there are few institutionalised structures to facilitate their transnational co-operation – two criteria that are frequently employed for party family membership, see Mair and Mudde 1998: 214-215 – the sociological profiles of their respective electorates turned out to be very similar. Moreover, the parties of the Extreme Right share a number of ideological features, in particular their concern about immigration, which became the single most important issue for these parties from the late 1980s on (Hainsworth 1992; Kriesi 1999; van der Brug and Fennema 2003).²

There is less agreement, however, as to what motivates the *voters* of the Extreme Right. In many of the earlier accounts, the notion of a (pure) "protest

²An attempt at a slightly stricter definition of the Extreme Right would involve three elements: i) while their economic policies are quite flexible and of lesser importance, parties of the Extreme Right take a tough stand on immigration and do often (though not always) take a "right" position with respect to many other issues that form the authoritarian-libertarian dimension of political conflict, ii) in terms of political style and patterns of co-operation with other parties within their respective political system, they are usually not well integrated and present themselves as outsiders or radical alternative to the established parties and elites, and iii) although they may be "extreme" in these respects, they are not *necessarily* "extremist", i.e. beyond the liberal-democratic pale (see Arzheimer 2008 for a more elaborate discussion of these issues). While this definition still leaves considerable room for interpretation, in reality there is hardly any disagreement amongst scholars as to which parties belong to the Extreme Right family (Mudde 1996).

vote" features prominently. While there is no universally accepted definition of what constitutes a protest vote (but see Kang 2004), this literature suggests that protest reflects an unsatisfactory performance of the political system. Protest is therefore disconnected from ideology and should primarily be understood as "a vote against things" (Mayer and Perrineau 1992: 134). In a similar fashion, van der Brug and Fennema (2007: 478-479) argue that "the prime motive behind a protest vote is to show discontent with the political elite", whereas political attitudes would be of less importance. This interpretation fits neatly into the discourse on anti-party sentiment that gained prominence in the early 1990s (Poguntke and Scarrow 1996), and there can be little doubt that at least some of the Extreme Right parties could benefit from widespread feelings of distrust and disaffection with the established parties.

The more recent literature, however, acknowledges that quite often, protest is not un-ideological at all but clearly directed "against the policy or the absence of policy in this respect [imigration and safety]" (Swyngedouw 2001: 218-219). Consequentially, the vast majority of comparative studies of the Extreme Right vote now adopt a theoretical framework that is based on the notion of a conflict between non-Western immigrants and the indigenous population over scarce resources (jobs, welfare benefits). Prominent examples of this approach include Jackman and Volpert (1996), Knigge (1998), Lubbers et al. (2002), Golder (2003a), and Arzheimer and Carter (2006), who all analyse the joint impact of immigration and unemployment on the electoral returns for the Extreme Right. More recently, Swank and Betz (2003) and Arzheimer (2008) have introduced the level of welfare benefits as an additional mediating variable.

Given the findings from this literature and the importance that the issue of immigration has gained for the parties of the Extreme Right, it makes obvious sense to assume that the voters of the Extreme Right are primarily motivated by concerns about immigration. Due to data restrictions, however, there is surprisingly little empirical evidence to support this view. The four studies by Jackman and Volpert, Knigge, Golder, and Swank and Betz are based on polity-level data alone and therefore have to take the anti-immigrant sentiment of the Extreme Right voters for granted. But even those comparative analyses that employ micro-data either *assume* a link between anti-immigrant sentiment and the Extreme Right vote or do have to rely on sub-optimal indicators.

Arzheimer and Carter (2006), for instance, present a hybrid model of Extreme Right voting that combines variables measured at the micro-level with information on the polity-level to capture the effects of "Political Opportunity Structures" on the individual vote. But this model does not include any items on individual political attitudes because the national election surveys on which their analysis is based "do not provide adequate data on attitudes" (Arzheimer and Carter 2006: 425). Rather, Arzheimer and Carter treat socio-demographic indicators like age, gender, and formal education as proxies for political preferences and values that might or might not dispose a respondent to vote for the Extreme Right (Arzheimer and Carter 2006: 421-422).

In a similar fashion, Lubbers et al. (2002: 357) estimate a complex multi-level model of Extreme Right voting. But because they use various data sources, they have to rely on single measure for anti-immigrant sentiment that is common to these data-sets, namely the question whether the respondents feels that "there are too many immigrants" in the country. While this is obviously a much more direct approach to the alleged link between anti-immigrant sentiment and the Extreme Right vote, operationalising a complex phenomenon like anti-immigrant sentiment with a single indicator is risky because this variable will be subject to both systematic and random measurement error. Likewise, even the useful study by van der Brug and Fennema (2003) that focuses exclusively on the question of whether the vote for the Extreme Right should be considered a "protest vote" relies on a single indicator to assess the impact of anti-immigrant sentiment on the Extreme Right vote, namely the subjective importance and satisfaction with immigration policies.

While anti-immigrant sentiment and (to a lesser degree) notions of "pure protest" dominate the recent discussion, two early but very influential accounts of the the "third wave" provided a rather different explanation for the success of the Extreme Right. Both Betz (1994) and Kitschelt (1995) claim that economic (neo-)liberalism is the key ingredient in the Extreme Right's electoral "winning formula" (Kitschelt 1995: viii). According to them, "modern" parties like the Freedom Party in Austria or the Front National in France are enormously successful because they mix xenophobic statements with an attack on high taxation, the welfare state and its bureaucracy. Such a program would appeal to working class and lower middle class voters who feel that they do not benefit from "big government" but are likely to suffer from comparative disadvantages in a globalising labour market. More "traditional" Extreme Right parties like the German DVU and Republikaner, however, would never attract a similarly large constituency because they were wedded to the welfare policies of the inter- and postwar Extreme Right.

With the benefit of hindsight, the Extreme Right's involvement with neo-liberal policies during the early 1990s now looks more like a brief fling. Consequentially, Betz (2003) has altoghether abandoned the idea that the Extreme Right does seriously pursue a "neo-liberal" agenda or has done so in the past, while Kitschelt has modified his original ideas considerably (McGann and Kitschelt 2005). Given the professional stature of both authors and the impact their respective monographs had on the field, an empirical test of the "winning formula" thesis is, however, overdue.

To summarise, while anti-immigrant sentiment has emerged as the most prominent motivation behind the Extreme Right vote in Western Europe, alternative accounts do exist and adequate tests of the respective causal links have by and large been restricted to a host of national studies (e.g. Billiet and Witte 1995; Clark and Legge 1997; Mughan and Paxton 2006). This is obviously problematic because each of these studies uses a different set of indicators, thereby rendering comparisons over time and countries invalid. Fortunately, comparable data on attitudes towards immigrant as well as on electoral behaviour have recently become available with the first round of the European Social Survey (ESS). The aim of this article is therefore to make use of these data for modelling the effect of protest, immigrant sentiment and economic liberalism on the Extreme Right vote while at the same time controlling for a larger number of background variables than previous studies.

2 Data, Model and Methodology

Data for the present study were collected in 2002/2003 under the auspices of the European Social Survey project. Of the 22 countries covered by this survey, seven were selected that have witnessed substantial support for the Extreme Right in recent years: Austria, Belgium, Denmark, France, Italy, the Netherlands, and Norway.³ While Golder (2003b) has argued that polity-level studies of the Extreme Right should also look at the "failed cases" (e.g. Spain or the UK) to avoid selection bias, it makes no sense to include them in micro-level analysis. If no one reports support for the Extreme Right, then there is simply nothing to model.⁴

Figure 1 represents the basic structure of the model. "Vote" is a dummy variable that takes the value of 1 if a respondent has voted for a party of the Extreme Right (see footnote 1) and the value of 0 if he or she has abstained or voted for another party. Vote is regressed on a a number of control variables as well as on the standard indicator (Arzheimer 2002) for non-ideological protest motives ("And on the whole, how satisfied are you with the way democracy works in this country?"), on sentiment towards immigrants, and on

³While the Swiss SVP is often considered as a party of the Extreme Right, Switzerland was excluded because its institutional structure is vastly different from other West European countries and because until recently, the transformation of the SVP was confined to the so-called "Zurich wing" of the party.

⁴While the Extreme Right in Germany is slightly stronger than in Spain or the UK, Germany had to be excluded from this analysis because of the very low number of self-confessed supporters of the Extreme Right in the German part of the ESS.



Figure 1: A Simplified Model of the Extreme Right Vote in Western Europe

Culture	How important should it be for immigrants to be committed to the way of life in [country]
Wages	Average wages and salaries are generally brought down by people coming to live and work here
Skilled Labour	People who come to live and work here help to fill jobs where there are shortages of workers
Jobs	Would you say that people who come to live here generally take jobs away from workers in [country], or generally help to create new jobs?
Social Security	Most people who come to live here work and pay taxes. They also use health and welfare services. On balance, do you think people who come here take out more than they put in or put in more than they take out?
Economy	Would you say it is generally bad or good for [country]'s economy that people come to live here from other countries?
Cultural Threat	Would you say that [country]'s cultural life is generally undermined or enriched by people coming to live here from other countries?
Quality of Life	Is [country] made a worse or a better place to live by people coming to live here from other countries?
Crime	Are [country]'s crime problems made worse or better by people coming to live here from other countries?
Labour Migration	All countries benefit if people can move to countries where their skills are most needed
Multi-Culturalism	It is better for a country if almost everyone shares the same customs and traditions
Religious Diversity	It is better for a country if there are a variety of different religions
Linguistic Diversity	It is better for a country if almost everyone is able to speak at least one common language
Immigration	If a country wants to reduce tensions it should stop immigration
Fair Share	[Country] has more than its fair share of people applying for refugee status

Scales for "Wages", "Skilled Labour", "Labour Migration", "Multi-Culturalism", "Religious Diversity", "Linguistic Diversity", "Immigration" and "Fair Share' run from 1 ("Agree Strongly") to 5 ("Disagree Strongly"). All other scales run from 1 to 11.

Where necessary, scales were reversed so that high values refer to the pro-immigrant position.

Table 1: Indicators for Immigrant Sentiment

economic liberalism, thereby providing a direct test for the three most popular hypotheses about the motives or Extreme Right voters.

In the literature, immigrant sentiment is often portrayed as a complex phenomenon (Mughan and Paxton 2006). Moreover, given the different levels and patterns of immigration in Wester Europe, one cannot take for granted that interviewees from different countries respond to any given indicator in exactly the same way. Therefore, immigrant sentiment is conceptualised as a "latent" (not directly observable) variable in the model.⁵ Having a separate measurement model for this attitude makes the overall model more robust and allows one to assess the reliability of the indicators in comparative perspective.

⁵Following a well-established convention, latent variables are represented by ovals in Figure 1. Observable variables are represented by rectangles.

Income Equalisation	The government should take measures to reduce differences in income levels
Government Intervention	The less that government intervenes in the economy, the better it is for [country]
Trade Unions	Employees need strong trade unions to protect their working conditions and wages

Scales run from 1 ("Agree Strongly") to 5 ("Disagree Strongly")

For "Government Intervention", the scale was reversed so that high values refer to the economically liberal position, too.

Table 2: Indicators for Economic Liberalism

The 15 indicators selected for the measurement of anti-immigrant attitudes (see Table 1) reflect two major components of anti-immigrant sentiment, namely perceptions of *material* and *cultural* threats. However, while these two sub-dimensions are conceptually separable (Mughan and Paxton 2006: 342-343), the respective items display a very high degree of intercorrelation in all countries under study and are therefore interpreted as indicators for a single latent variable. To ease the interpretation, items were rescaled so that positive values of the latent variable correspondent to pro-immigrant sentiment whereas negative values stand for anti-immigrant sentiment.

To test Betz's and Kitschelt's early hypothesis about the importance of pro-market attitudes for the Extreme Right vote, the model contains a second latent variable dubbed "Economic Liberalism". It is constructed from three indicators that capture resistance against equalisation of incomes, against trade unions and against state intervention in the economy (see Table 2).

As outlined above, socio-demographic variables often play an important role as proxy variables for attitudes in the existing research on the Extreme Right because theory suggests various causal links between both groups of variables. For instance, ethnic competition theory suggests that higher levels of formal education should be associated with lower levels of anti-immigrant sentiment (because most non-Western migrants are unskilled) and therefore with a lower propensity to vote for the Extreme Right. Moreover, there is ample evidence that formal education promotes liberal values (e.g. Weakliem 2002), whose adoption should also reduce levels of anti-immigrant sentiment. Either way, once anti-immigrant sentiment is controlled for, socio-demographic variables should have only minimal *direct* effects on the vote.

Again, most existing research simply *assumes* that socio-demographics can be used as a proxy variables for anti-immigrant sentiment, precisely because good indicators for attitudes are not generally available. To *test* this assertion as well as to control for residual effects, the model contains a large selection of socio-demographic variables (gender, age, union membership, church attendance, class⁶, employment status, education⁷, household size, and relationship status⁸) that have been shown to have an effect on the Extreme Right vote in previous research. Both direct and indirect (via anti-immigrant sentiment and economic liberalism) effects link these variables and the vote.

Finally, it has been noted that the literature on the voters of the Extreme Right is empirically and analytically not well connected to the very large body of research on mainstream electoral behaviour (Arzheimer 2008). In a bid to overcome this unfortunate divide, two standard attitudinal measures were included in the model as additional controls: according to the Michigan school, party identification⁹ is the single most important predictor of electoral behaviour, whereas ideology (left-right self placement) plays a prominent role in spatial approaches to electoral behaviour that build on the work of Hotelling (1929) and Downs (1957). Not controlling for these important predictors could lead to significant bias in the results.

The presence of latent variables and the (block-causal)¹⁰ structure of the

⁶From the information in the ESS, a simplified version of the Goldthorpe scheme (which is widely used in comparative research) was derived.

⁷The ESS team provides a scale of educational attainment that greatly facilitates international comparisons.

⁸The latter two variables – single person households and having/not having a partner – reflect notions of social isolation that are prominent in the older literature on right-wing extremism. Church attendance and union membership are primarily included as controls for the effects of traditional West European cleavages (Lipset and Rokkan 1967) but can also be interpreted as indicators for social integration.

⁹The variable was coded as trichotomous: identification with a party of the Extreme Right vs. identification with some other party vs. no identification at all (the reference category).

¹⁰Assertions about causality in non-experimental settings are always problematic. However,

model call for Structural Equation Modelling (Kaplan 2000), a statistical technique that allows one to estimate the parameters for the relationships between several variables simultaneously. Estimation was carried out on a per-country basis so that the sign and strength of effects can be compared across polities.

While Structural Equation Modelling (SEM) is now a well-established technique, three complications remain. First, the vote for the extreme right is a dichotomous variable whereas SEM was originally developed for continuous variables. However, modern software allows one to specify a nonlinear link between a dichotomous variable and its antecedents to deal with this problem.¹¹

Second, while levels of item non-response are generally very low in the ESS, even a small proportion of missing values adds up in a model with so many variables. To avoid bias, over-optimistic standard errors and the massive reduction of the sample size that would result from listwise deletion (i.e. complete case analysis), Multiple Imputation by Chained Equations (MICE, see van Buuren and Oudshoorn 1999) was applied to fill the gaps in the data with a range of plausible values. For each country, 21 separate imputations of the original data were created using Royston's (2005) implementation of MICE in Stata. Since MICE is a stochastic procedure, the differences between these imputations reflect the uncertainty about the missing values. Results from the 21 separate analyses were then combined

while variables in block I (socio-demographics) can clearly have a causal effect on the attitudes in block II (via socialisation and other processes of attitude formation), it is difficult to conceive of a process through which attitudes would affect socio-demographics. Similarly, the vote cannot possibly have a causal effect on socio-demographics. A causal effect of past behaviour on present attitudes via some sort of cognitive rationalisation process cannot be ruled out completely, though it seems unlikely that this would be a huge problem here.

¹¹All models were estimated with MPlus 4.0, which provides estimators for both logit and probit links. Here, the latter was chosen because it is computationally much more attractive.

	AT	BE	DK	FR	IT	NL	NO
RMSEA	0.059	0.062	0.059	0.065	0.060	0.066	0.059
Ν	2080	1676	1404	1418	1155	2246	1928

Root Mean Squared Errors of Approximation (RMSEA) and number of observations (N), averaged over 21 imputations

Table 3: Fit of the Model

in Mplus according to the rules outlined in Rubin (1987). This somewhat complex procedure yields approximately unbiased parameter estimates and conservative standard errors that take the amount of missing data into account, thereby providing an additional margin of safety.

Finally, an (arbitrary) scale for the two latent variables (immigrant sentiment and economic liberalism) must be established to identify the model. This was done by assuming that these variables are standardised, i.e. that they have a mean of zero and unit variance.

3 Findings

3.1 Overall Fit and Measurement Models

Amongst the many fit indices for Structural Equation Models that have been proposed in the literature, the Root Mean Squared Error of Approximation (RMSEA) is arguably the most popular at the moment because it has a well-known distribution and is less sensitive to the size of the sample than other measures (Garson 2008). Table 3 shows that in all seven countries, the RMSEA is well below the conventional threshold of 0.1 and actually comes very close to the value of 0.05, which indicates a very good fit.

Estimates for the measurement model for immigrant sentiment are equally encouraging (Table 4). All coefficients are statistically significant¹² and have the correct sign. Moreover, for most indicators the parameters are roughly

¹²Throughout this paper, the conventional five percent threshold is used.

within the same range, implying that the respective indicators are more or less equivalent. Since the entries in Table 4 are really just unstandardised regression coefficients, their interpretation is straightforward. For instance, the last of the 15 items asks whether the respondent agrees that the country gets a "fair share" of refugees. If one now compares two respondents with average (0) and rather positive (1) feelings towards immigrants, this difference of one standard deviation on the latent variable results in a substantively higher (about 0.5 points on a five-point rating scale) level of agreement with the pro-refugee statement, with the strongest effect (0.558 points) in Austria and the weakest (0.316 points) in Italy.

The measurement model for economic liberalism (Table 5), however, works less well. More specifically, the item on government interventions is only loosely connected to the latent variable¹³ whereas the two other items perform well. This is probably due to an extremely skewed distribution of the responses: in all countries but Austria, majorities in excess of 70 per cent either support government interventions or are at least indifferent. However, since scepticism about government interventions obviously reflects the theoretical content of economic liberalism, the item was retained.

3.2 Antecedents of Economic Liberalism and Immigrant Sentiment

Table 6 presents the coefficients for the regression of economic liberalism on a range of socio-demographic control variables. Rather unsurprisingly, the unemployed, trade unionists, and members of the working class show substantively lower levels of economic liberalism than other respondents. Conversely, interviewees holding university degrees show disproportionate support for market capitalism. However, the relative and absolute strength of

¹³In Austria, the sign is correct but the effect is rather weak (though statistically significant). In Denmark, Italy, the Netherlands and in Norway, the parameter is not significantly different from zero. In Belgium and France, there is a weak but statistically significant effect that has the wrong sign.

Variable	А	Г	В	E	D	К	F	R
Culture	-1.095	(0.060)	-0.655	(0.048)	-1.063	(0.072)	-0.990	(0.057)
Wages	0.385	(0.027)	0.438	(0.031)	0.246	(0.028)	0.487	(0.033)
Skilled Labour	-0.173	(0.023)	-0.232	(0.025)	-0.207	(0.025)	0.023	(0.026)
Jobs	1.149	(0.039)	1.112	(0.042)	0.803	(0.040)	1.199	(0.051)
Social Security	1.489	(0.048)	1.096	(0.046)	1.084	(0.052)	1.291	(0.051)
Economy	1.434	(0.047)	1.382	(0.045)	1.635	(0.060)	1.568	(0.049)
Cultural Threat	1.618	(0.049)	1.156	(0.048)	1.566	(0.055)	1.723	(0.058
Quality of Life	1.455	(0.039)	1.265	(0.040)	1.469	(0.046)	1.537	(0.043
Crime	1.225	(0.041)	1.029	(0.044)	1.062	(0.050)	1.139	(0.053
Labour Migration	-0.196	(0.025)	-0.191	(0.023)	-0.112	(0.027)	-0.079	(0.021
Multi-Culturalism	0.603	(0.028)	0.478	(0.028)	0.578	(0.033)	0.506	(0.034
Religious Diversity	-0.507	(0.026)	-0.302	(0.026)	-0.466	(0.030)	-0.383	(0.027
Linguistic Diversity	0.243	(0.017)	0.071	(0.017)	0.107	(0.015)	0.107	(0.014
Immigration	0.621	(0.028)	0.587	(0.026)	0.535	(0.033)	0.768	(0.036
Fair Share	0.558	(0.026)	0.541	(0.024)	0.455	(0.031)	0.465	(0.027
Variable	ľ	Г	N	L	N	10	_	
Culture	-0.334	(0.067)	-0.691	(0.038)	-1.116	(0.054)	_	
Wages	0.468	(0.037)	0.334	(0.021)	0.176	(0.018)		
Skilled Labour	-0.352	(0.028)	-0.214	(0.020)	-0.125	(0.017)		
Jobs	0.767	(0.071)	0.667	(0.032)	0.719	(0.034)		
Social Security	0.998	(0.061)	1.108	(0.041)	0.991	(0.041)		
Economy	1.456	(0.062)	1.262	(0.036)	1.223	(0.038)		
Cultural Threat	1.404	(0.071)	1.069	(0.037)	1.328	(0.043)		
Quality of Life	1.199	(0.062)	1.141	(0.037)	1.157	(0.034)		
Crime	0.863	(0.066)	1.000	(0.035)	0.794	(0.032)		
Labour Migration	-0.183	(0.026)	-0.088	(0.019)	-0.101	(0.019)		
Multi-Culturalism	0.444	(0.033)	0.482	(0.024)	0.502	(0.025)		
indian oundation		(0.021)	-0.214	(0.019)	-0.369	(0.019)		
Religious Diversity	-0.310	(0.031)						
	-0.310 0.066	(0.031) (0.021)	0.139	(0.013)	0.108	(0.012)		
Religious Diversity				(0.013) (0.023)	0.108 0.454	(0.012) (0.021)		

Entries are unstandardised regression coefficients (WLSMV) based on 21 imputations. Standard errors in parentheses. See Table 1 in the appendix for the full text of the items

Table 4:	Immigrant	Sentiment:	Measurement Mod	lel
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Variable	AT		BE		Γ	DK		FR	
Income Equalisation	0.470	(0.054)	0.288	(0.037)	0.277	(0.072)	0.430	(0.053)	
Government Intervention	0.161	(0.036)	-0.187	(0.040)	0.036	(0.069)	-0.086	(0.043)	
Trade Unions	0.748	(0.082)	0.388	(0.050)	0.648	(0.206)	0.425	(0.051)	
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Variable	IT		NL		NO				
Income Equalisation	0.333	(0.066)	0.354	(0.036)	0.361	(0.031)	-		
Government Intervention	-0.033	(0.039)	0.015	(0.023)	0.010	(0.026)			
Trade Unions	0.747	(0.146)	0.573	(0.056)	0.425	(0.036)	_		

Entries are unstandardised regression coefficients (WLSMV) based on 21 imputations. Standard errors in parentheses.

Table 5: Economic Liberalism: Measurement Model

these effects varies considerably. In France, for instance, education is the key factor, whereas class and trade union membership are dominant in Denmark or Austria. Moreover, gender makes a significant difference in all countries but Italy: even if a whole host of other socio-demographics is controlled for, men tend to support market mechanisms more strongly than women.

As discussed in sections 1 and 2, most comparative analyses of the extreme right vote in Western Europe rely on a putative link between socio-demographic indicators of group-membership on the one hand and anti-immigrant sentiment on the other. Table 7 demonstrates that this practice is justified, at least up to a degree: formal education emerges clearly as the single most important predictor of sentiment towards immigrants. In all seven countries studied here, respondents with a university degree report much more positive feelings towards immigrants than other interviewees. The difference is roughly equivalent to half a standard deviation of the latent variable and varies from 0.48 points in the Netherlands to 0.69 points in Austria. Moreover, even though education is controlled for, class has an effect, too: in most countries, members of the working class and the "petty bourgeoisie" display a much more negative attitude towards immigrants than other respondents. Other variables (unemployment in particular) have smaller and more erratic effects.

Variable	A	Г	В	E	D	К	F	R
Male	0.198	(0.064)	0.263	(0.109)	0.116	(0.110)	0.271	(0.101)
Age: 18-29	-0.157	(0.113)	-0.103	(0.181)	-0.292	(0.174)	0.061	(0.159)
Age: 30-45	0.041	(0.082)	0.403	(0.141)	0.244	(0.119)	0.062	(0.138)
Age: over 65	-0.012	(0.112)	-0.795	(0.232)	-0.123	(0.195)	-0.019	(0.183)
Religion: none	-0.005	(0.081)	-0.082	(0.128)	0.061	(0.108)	-0.093	(0.119)
Church Attendance	0.038	(0.023)	-0.076	(0.047)	0.066	(0.050)	0.038	(0.043)
Trade Union Member	-0.348	(0.085)	-0.551	(0.132)	-0.423	(0.143)	-0.068	(0.220)
Petty Bourgeoisie	0.385	(0.158)	0.728	(0.234)	0.388	(0.224)	0.324	(0.232)
Working Class	-0.427	(0.103)	-0.822	(0.173)	-0.485	(0.157)	-0.042	(0.175)
Pensioner	-0.101	(0.106)	-0.086	(0.222)	-0.287	(0.184)	-0.192	(0.186)
Unemployed	0.075	(0.174)	-1.132	(0.303)	-0.098	(0.223)	-0.173	(0.233)
University Degree	0.103	(0.093)	0.990	(0.170)	0.261	(0.140)	0.907	(0.131)
Household Size = 1	0.056	(0.109)	-0.108	(0.202)	0.222	(0.206)	0.136	(0.194)
-Single	-0.034	(0.102)	-0.088	(0.160)	0.237	(0.199)	0.155	(0.180)
Variable	IT		N	L	Ň	0	-	
Male	0.113	(0.087)	0.326	(0.070)	0.427	(0.080)	_	
Age: 18-29	-0.249	(0.153)	-0.077	(0.134)	0.038	(0.127)		
Age: 30-45	-0.280	(0.110)	0.102	(0.078)	0.107	(0.092)		
Age: over 65	-0.135	(0.165)	-0.219	(0.139)	-0.332	(0.235)		
Religion: none	0.067	(0.109)	-0.002	(0.083)	-0.062	(0.082)		
Church Attendance	0.012	(0.028)	-0.037	(0.026)	0.004	(0.034)		
Trade Union Member	-0.229	(0.119)	-0.580	(0.091)	-0.645	(0.086)		
Trade Union Member Petty Bourgeoisie	-0.229 0.016	(0.119) (0.134)	-0.580 0.282	(0.091) (0.235)	-0.645 -0.041	(0.086) (0.216)		
		· /		· /				
Petty Bourgeoisie	0.016	(0.134)	0.282	(0.235)	-0.041	(0.216)		
Petty Bourgeoisie Working Class	0.016 -0.464	(0.134) (0.142)	0.282 -0.245	(0.235) (0.104)	-0.041 -0.160	(0.216) (0.113)		
Petty Bourgeoisie Working Class Pensioner	0.016 -0.464 -0.343	(0.134) (0.142) (0.160)	0.282 -0.245 -0.003	(0.235) (0.104) (0.139)	-0.041 -0.160 -0.090	(0.216) (0.113) (0.232)		
Petty Bourgeoisie Working Class Pensioner Unemployed	0.016 -0.464 -0.343 -0.246	(0.134) (0.142) (0.160) (0.176)	0.282 -0.245 -0.003 -0.194	(0.235) (0.104) (0.139) (0.245)	-0.041 -0.160 -0.090 -0.409	(0.216) (0.113) (0.232) (0.202)		

Entries are unstandardised regression coefficients (WLSMV) based on 21 imputations. Standard errors in parentheses.

Table 6: Regression of Economic Liberalism on Socio-Demographics

Variable	A	Г	В	E	D	DK		FR	
Male	-0.010	(0.049)	0.076	(0.056)	-0.102	(0.062)	0.097	(0.060)	
Age: 18-29	0.318	(0.087)	0.193	(0.095)	0.205	(0.107)	0.513	(0.098)	
Age: 30-45	0.229	(0.065)	0.137	(0.072)	0.057	(0.076)	0.417	(0.083)	
Age: over 65	-0.301	(0.086)	-0.160	(0.107)	-0.148	(0.107)	0.044	(0.109)	
Religion: none	0.280	(0.064)	-0.020	(0.068)	0.102	(0.066)	0.019	(0.073)	
Church Attendance	0.057	(0.018)	0.039	(0.022)	0.085	(0.029)	0.041	(0.025)	
Trade Union Member	-0.017	(0.060)	-0.031	(0.064)	-0.025	(0.076)	0.268	(0.114)	
Petty Bourgeoisie	-0.306	(0.118)	-0.318	(0.123)	-0.143	(0.153)	0.031	(0.164)	
Working Class	-0.454	(0.077)	-0.314	(0.082)	-0.206	(0.083)	-0.293	(0.099)	
Pensioner	-0.254	(0.082)	-0.338	(0.109)	-0.337	(0.110)	-0.137	(0.115)	
Unemployed	-0.243	(0.150)	-0.400	(0.120)	-0.176	(0.148)	-0.156	(0.129)	
University Degree	0.694	(0.072)	0.593	(0.090)	0.645	(0.086)	0.669	(0.077)	
Household Size = 1	-0.157	(0.085)	-0.222	(0.105)	-0.052	(0.128)	-0.116	(0.106)	
-Single	-0.082	(0.079)	-0.171	(0.083)	-0.051	(0.117)	-0.166	(0.097)	
Variable	ľ	Г	N	L	N	10	_		
Male	-0.049	(0.071)	0.017	(0.050)	-0.075	(0.053)			
Age: 18-29	-0.046	(0.130)	0.195	(0.091)	0.135	(0.086)			
Age: 30-45	0.154	(0.087)	0.242	(0.059)	0.107	(0.066)			
Age: over 65	-0.166	(0.129)	-0.315	(0.095)	-0.346	(0.134)			
Religion: none	0.300	(0.087)	0.078	(0.067)	0.117	(0.056)			
Church Attendance	0.014	(0.023)	0.033	(0.021)	-0.039	(0.023)			
Trade Union Member	-0.083	(0.100)	0.154	(0.060)	0.063	(0.054)			
Petty Bourgeoisie	-0.192	(0.107)	-0.151	(0.122)	-0.353	(0.166)			
Working Class	-0.444	(0.106)	-0.221	(0.082)	-0.256	(0.074)			
Pensioner	-0.115	(0.134)	0.062	(0.095)	-0.340	(0.144)			
Unemployed	-0.383	(0.132)	0.253	(0.195)	-0.197	(0.138)			
U.: :/ D	0.487	(0.152)	0.476	(0.060)	0.679	(0.064)			
University Degree									
Household Size = 1	-0.092	(0.141)	0.178	(0.102)	-0.045	(0.104)			

Entries are unstandardised regression coefficients (WLSMV) based on 21 imputations. Standard errors in parentheses.

Table 7: Regression of Immigrant Sentiment on Socio-Demographics

3.3 The Extreme Right Vote in Comparative Perspective

Finally, Tables 8 and 9 presents the (probit) regression of the Extreme Right vote on socio-demographic and attitudinal variables. A first important finding is that once attitudinal variables are controlled for, in all of the seven countries socio-demographic variables have no significant effect on the vote whatsoever. Put differently, the large and persistent differences as regards the propensity of various social groups to vote for the Extreme Right that have been observed in national and comparative studies are entirely due to differences between these groups with respect to the five attitudinal variables included in the model.

As regards the protest motives, the effect of satisfaction with the way democracy works in one's country is statistically insignificant in most countries. Only in Belgium and the Netherlands, there is a link between (dis)satisfaction and the Extreme Right vote. While the absolute value of the coefficient is small (-0.14 and -0.12 respectively), its potential impact is large because satisfaction was measured on a ten-point rating scale. However, the interquartile range for satisfaction in Belgium and the Netherlands (loosely speaking the difference between those who are fairly dissatisfied and those who are fairly satisfied) amounts to only 3 and 2 points respectively, which would result in a rather moderate impact on the likelihood of an Extreme Right vote. On balance, these results suggest that the role of "pure protest" motives is very limited.

Similarly, economic liberalism is obviously not a key ingredient in the electoral winning formula for the Extreme Right: its effects are insignificant in all countries. Crucially, the effect is *negative* (though statistically insignificant) for the voters of the French Front National, Kitschelt's 1995 "master case" of a "new" rightist party.

On the other hand, positive sentiment towards immigrants generally exerts a significant negative effect on the vote. Put differently, concerns about immigrants and immigration policies emerge as major motivation for the voters of the Extreme Right in six out of seven countries. The single exception is Italy, where the effect is not significantly different from zero. This specific finding sheds an interesting light on the Alleanza Nazionale, whose supporters make up the vast majority¹⁴ of the Italian Extreme Right voters in the data set: first, even the Alleanza's neo-fascist predecessor party MSI displayed only very limited hostility to foreigners (Newell 2000), and second, the party has moderated its profile so much in recent years that some scholars do not longer consider it as part of the Extreme Right. While one can obviously not judge a party by its voters, the results demonstrate that the Alleanza's supporters are different in so far as they are apparently not particularly attracted by anti-immigrant rhetoric and policies. Rather, they seem to be motivated by their general left-right preferences and their identification with the party.

As regards ideology, the findings are similarly clear-cut: more right-leaning respondents are far more likely to vote for the extreme right even after immigrant sentiment is controlled for in all countries but Denmark and France, where the effect does not pass the conventional threshold of statistical significance. Again, this speaks against the idea that the voters of the Extreme Right are motivated by pure protest motives which are unrelated to policy considerations.

Finally, party identifications have a very strong and highly plausible effect on the Extreme Right vote: respondents who identify with these parties display a very high propensity to vote for them, whereas an identification with any other party acts as an effective deterrent. While this may seem fairly obvious (if not tautological), almost all existing analyses neglects the role of party identification. This is problematic precisely because party identification has such a strong effect on the vote. If this force is ignored, severe bias can result. Also, like with other parties, the match between party identification and voting behaviour is by no means perfect. The share of identifiers amongst the voters

¹⁴Because the number of Fiamma Tricolore and Lega Nord voters is very small (13), it is not possible to differentiate between them and the Alleanza voters.



Figure 2: The Effect of Ideology, Immigrant Sentiment, and Party Identification on the Extreme Right Vote (No Party ID)

of the Extreme Right varies between 25 (Netherlands) and 67 (Italy) per cent, whereas between 54 (France) and 85 (Italy) per cent of the identifiers vote for the respective party.

This important role of party identification provides additional evidence against the pure protest hypothesis. Moreover, only when this strong yet imperfect link is controlled for, one can truly appreciate the importance the influence of immigrant sentiment and ideology: although the single most important predictor of the Extreme Right vote is statistically held constant, policy-related attitudes still exert a very strong influence.

Variable	A	AT		E	D	K	FR	
Immigrant Sentiment	-0.196	(0.059)	-0.189	(0.057)	-0.363	(0.051)	-0.201	(0.063)
Economic Liberalism	0.144	(0.080)	-0.025	(0.124)	-0.046	(0.107)	-0.147	(0.109)
PID: Extreme Right	2.251	(0.215)	1.820	(0.216)	1.928	(0.244)	1.410	(0.277)
PID: other	-0.761	(0.212)	-0.841	(0.287)	-0.646	(0.153)	-0.642	(0.218)
Left-Right Placement	0.157	(0.052)	0.110	(0.042)	0.068	(0.037)	0.088	(0.052)
Satisfied: democracy	-0.050	(0.033)	-0.139	(0.039)	-0.030	(0.036)	-0.075	(0.045
Male	0.132	(0.156)	0.100	(0.175)	0.188	(0.141)	0.217	(0.169
Age: 18-29	-0.065	(0.341)	-0.033	(0.251)	0.127	(0.216)	-0.336	(0.410
Age: 30-45	-0.050	(0.220)	0.013	(0.210)	-0.082	(0.194)	0.090	(0.217
Age: over 65	-0.018	(0.233)	-0.249	(0.338)	0.303	(0.242)	0.404	(0.358
Religion: none	0.411	(0.199)	0.121	(0.179)	0.137	(0.152)	-0.173	(0.224
Church Attendance	0.080	(0.060)	-0.065	(0.088)	-0.117	(0.084)	-0.015	(0.089
Trade Union Member	-0.044	(0.205)	0.039	(0.185)	0.221	(0.196)	0.250	(0.328
Petty Bourgeoisie	-0.080	(0.389)	-0.001	(0.401)	-0.153	(0.357)	-0.381	(0.527
Working Class	0.424	(0.225)	0.056	(0.218)	0.253	(0.196)	-0.035	(0.244
Pensioner	0.111	(0.254)	-0.028	(0.308)	0.090	(0.252)	-0.498	(0.340
Unemployed	0.203	(0.514)	0.322	(0.321)	0.467	(0.299)	-0.455	(0.495
University Degree	0.238	(0.288)	-0.329	(0.445)	-0.727	(0.416)	-0.037	(0.297
Household Size = 1	0.108	(0.337)	0.347	(0.276)	-0.322	(0.266)	-0.052	(0.404
-Single	0.173	(0.325)	0.139	(0.239)	-0.238	(0.248)	0.072	(0.412
Constant	-3.052	(0.574)	-1.742	(0.493)	-1.469	(0.492)	-1.581	(0.650

Entries are unstandardised Probit regression coefficients (WLSMV) based on 21 imputations. Standard errors in parentheses.

Table 8: Regression of the Extreme Right Vote on Socio-Demographics and Attitudes I

Variable	Г	Г	Ν	L	N	0
Immigrant Sentiment	-0.035	(0.066)	-0.254	(0.041)	-0.259	(0.044)
Economic Liberalism	0.148	(0.075)	0.028	(0.048)	0.087	(0.070)
PID: Extreme Right	2.498	(0.302)	1.434	(0.159)	1.363	(0.113)
PID: other	-1.171	(0.467)	-0.577	(0.091)	-1.052	(0.150)
Left-Right Placement	0.173	(0.070)	0.150	(0.022)	0.152	(0.031)
Satisfied: democracy	-0.023	(0.054)	-0.117	(0.023)	-0.018	(0.025)
Male	0.172	(0.208)	0.097	(0.087)	0.041	(0.104)
Age: 18-29	0.003	(0.511)	-0.240	(0.175)	-0.233	(0.148)
Age: 30-45	0.012	(0.324)	-0.060	(0.101)	-0.208	(0.130)
Age: over 65	0.288	(0.433)	-0.202	(0.197)	-0.294	(0.249)
Religion: none	0.240	(0.334)	0.156	(0.105)	-0.079	(0.101)
Church Attendance	-0.066	(0.087)	-0.050	(0.039)	-0.114	(0.041)
Trade Union Member	-0.028	(0.514)	-0.214	(0.116)	0.087	(0.110)
Petty Bourgeoisie	0.231	(0.336)	0.007	(0.150)	-0.215	(0.252)
Working Class	-0.300	(0.440)	0.081	(0.127)	-0.014	(0.130)
Pensioner	-0.244	(0.498)	-0.001	(0.195)	0.498	(0.241)
Unemployed	-0.383	(0.590)	0.419	(0.321)	0.265	(0.263)
University Degree	0.161	(0.431)	-0.001	(0.121)	-0.226	(0.160)
Household Size = 1	0.046	(0.523)	0.109	(0.184)	-0.008	(0.178)
-Single	0.158	(0.410)	0.201	(0.169)	0.029	(0.152)
Constant	-2.574	(0.667)	-1.256	(0.273)	-1.699	(0.317)

Entries are unstandardised Probit regression coefficients (WLSMV) based on 21 imputations. Standard errors in parentheses.

Table 9: Regression of the Extreme Right Vote on Socio-Demographics and Attitudes II



Figure 3: The Effect of Ideology, Immigrant Sentiment, and Party Identification on the Extreme Right Vote (Extreme Right Party ID)



Figure 4: The Effect of Ideology, Immigrant Sentiment, and Party Identification on the Extreme Right Vote (Other Party ID)

This is most readily seen when the findings are converted from the probit scale back to the "quantity of interest" (King et al. 2000), i.e. the probability of a vote for the Extreme Right. For instance, for a right-leaning (say 7 on the ideology scale) respondent from Norway who identifies with the Freedom Party (1) and has rather negative (-1) attitudes towards immigrants, one would simply multiply these values with their respective coefficients, add the constant and plug the result (-1.699 + 7 × 0.152 + 1 × 1.363 + -1 × -0.259 = 0.987) into the standard cumulative density function Φ to obtain the probability of an Extreme Right vote (0.838).¹⁵ Figures 2-4 show how this probability varies with ideology (the solid, short-dashed and long dashed lines), immigrant sentiment, and party identification.¹⁶

From Figures 2, it is readily apparent that both ideology and immigrant sentiment have a sizeable impact amongst non-partisans: for a right-leaning voter who dislikes immigrants, the probability of a vote for the Freedom Party quickly approaches 40 per cent, while this probability is 20 per cent or less for left-leaning voters, especially if they are favourably disposed towards immigrants.¹⁷ But even amongst those respondents who identify with the Freedom Party (see Figure 3), the probability of an Extreme Right vote is clearly less than 100 per cent and varies considerably with ideology and immigrant sentiment (Figure 3).¹⁸ Perhaps the most interesting constellation is depicted in Figure 4. Here, one can see that even respondents who identify with another party have a sizeable probability of voting for the Freedom Party, provided that they are right-leaning and strongly oppose immigration (cf. the

¹⁵For simplicity's sake, the other independent variables can be ignored since their effects are not significantly different from zero.

¹⁶The results refer to Norway but would be broadly similar for other countries. The values of 4, 7 and 5 for ideology reflect the lower quartile, upper quartile and median of the empirical distribution.

¹⁷The overall probability of a Freedom Party vote is rather high. This reflects the fact that the Freedom Party attracted more than 20 per cent of the vote in the Storting election of 2005.

¹⁸Empirically, the number of left-leaning, pro-immigrant Freedom Party identifiers is of course rather limited.

	AT	BE	DK	FR	IT	NL	NO
Ratio	2.78	1.88	3.27	1.73	1.16	1.79	2.15

Entries are ratios of the expected vote shares amongst anti-immigrant (-1) and pro-immigrant (+1) centrist (5) citizens with no party identification. The (mostly insignificant) effects of all other variables were set to zero.

Table 10: The impact of immigrant sentiment amongst independents in comparative perspective

upper-left corner of the graph). While such a vote would still be a rather rare event, the probability of an Extreme Right vote is considerably (i.e. roughly ten times) higher in this group than amongst those respondents who have a more favourable attitude towards immigrants (cf. the lower-right corner of the graph).

Further graphical comparisons *between countries* are hampered by the fact that the base level of Extreme Right support (as reflected by the constant in Tables 8 and 9) varies considerably, resulting in essentially flat lines for countries with low levels of Extreme Right support. Therefore, ratios of predicted vote shares were calculated to put the impact of immigrant sentiment into comparative perspective. These calculations focus on a group that is of particular interest for political strategists in all West European countries: centrist citizens who are not attached to a particular party. In Norway, for instance, members of this group who display a rather positive $(+1)^{19}$ attitude towards immigrants have a probability of roughly 12 per cent to vote for the Freedom Party. But for members of the same group who clearly dislike immigrants (-1 on the scale), the probability of a Freedom Party more than doubles. As can be gleaned from Table 10, for most countries this ratio is roughly in the same range.

The obvious exception is Italy, were immigrant sentiment makes virtually no difference as regards the electoral prospects of the Extreme Right.²⁰ On the

¹⁹The two latent variables are scaled so that a value of 0 is equivalent to the *national* average (see section 2). A value of +/-1 is one standard deviation above/below the national average.

²⁰The calculations for Table 10 are based on the estimate for the respective coefficient in Table

other hand, in Austria and Denmark support for the Extreme Right roughly *triples* with increasing anti-immigrant sentiment. While this figure might be slightly misleading in the case of Austria because support for the Freedom Party was generally very low amongst centrist independents so that the political impact of immigrant sentiment must remain limited within this group, attitudes vis-a-vis immigrants make all the difference in Denmark. Here, even those independent centrists who hold favourable views of immigrants have a seven per cent probability of voting for the Extreme Right. Consequentially, the model predicts that about one in five independents who strongly dislike immigrants but have otherwise centrist political preferences will vote for the Extreme Right.

4 Conclusion

Parties of the "Extreme", "Radical" or 'Populist" Right have become a permanent feature of West European politics, and since the mid-1980s, immigration has been the most important issue for them. Recent research has linked the levels of support these parties receive to polity-level variables such us unemployment and immigration. However, comparative micro-level evidence on the motives of their voters is still scarce.

Using recent survey data and a more appropriate measurement model than previous research, this article has demonstrated that Kitschelt's 1995 hypothesis about the importance of neo-liberal policy preferences is not borne out in practice, and that the role of "pure protest" motives is very limited. Rather, the Extreme Right vote is driven by intense feelings of anti-immigrant sentiment in all countries but Italy. In line with theories of ethnic group conflict, these feelings are particularly strong within those segments of the

^{9 (-0.035).} However, the t-test test indicates that there is insufficient evidence (at the five per cent level) to reject the hypothesis that the coefficient is *exactly* zero. If one is willing to take the result of the test at face value, the ratio in Table 10 would be exactly 1.

electorate that compete with immigrants for scarce resources (low paid jobs and welfare benefits).

While the effects of anti-immigrant sentiment are strong, they are, however, moderated by general ideological preferences and party identification. On the basis of a new data set and a richer statistical model, these findings therefore confirm earlier claims that the Extreme Right vote can be explained by general causal mechanisms that apply to other parties, too (van der Brug and Fennema 2003). More specifically, the Extreme Right vote can be understood as the result of long-term political preferences and affiliations on the one hand and (immigration) policy-related attitudes on the other.²¹ Once these standard variables are measured adequately, it seems largely unnecessary to consider static²² and idiosyncratic factors like personality traits (Adorno et al. 1950) or alienation in today's mass society (Kornhauser 1960). Rather, comparative electoral research should focus on the specific circumstances under which immigration is politicised and perceived as a problem that can move votes.

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²¹Presumably, candidate orientations are important, too, but these can not be measured with the data at hand.

²²The (somewhat crude) indicators for alienation/social integration that are included in the model – household size, marital status, church attendance and union memberships – display few substantial effects in Tables 7, 8 and 9. The ESS questionnaire (like most other surveys) contains no indicators for personality traits, but the very notion of a disposition that is stable over decades is difficult to reconcile with the fluctuations of Extreme Right support in Western Europe. For a more comprehensive discussion and test of the traditional explanations of right-wing support in Western Europe see Arzheimer 2008.

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